

## California Consulting News

### More Grant Awards

Since our last Update the following grant applications written by California Consulting, LLC grant writers have been approved and funded for our clients:

City of Delano, COPS Hiring Program \$423,134  
City of Arvin, COPS Hiring Program \$198,501  
City of Sanger, COPS Hiring Program, \$518,954  
City of Huron, COPS Hiring Program, \$135,944  
City of Parlier, COPS Hiring Program \$252,554  
City of Salinas, COPS Hiring Program, \$3,837,546  
City of Coalinga, Tree grant, \$33,066  
McFarland Unified School District, USDA Rural Development, \$40,000  
City of Taft, USDA Rural Development, \$63,000  
City of Delano, Justice Assistance Grant, \$31,924  
City of Delano, Neighborhood Stabilization grant \$733, 210  
City of Wasco, Neighborhood Stabilization grant \$303,592  
City of McFarland, Neighborhood Stabilization grant \$149,629  
City of Taft, Neighborhood Stabilization grant \$149,286  
City of Lemoore, Justice Assistance Grant, \$39,300  
City of Avenal, Office of Traffic Safety grant, \$5,437  
City of Soledad, Office of Traffic Safety grant, \$16,429  
Fresno County, Public Defender's Office Adjudication grant \$147,758  
Kern County, Public Defender's Office Adjudication grant \$147,092  
Fresno County, USDA Farmer's Market grant, \$98,000  
City of Soledad-PD, Click It or Ticket grant, \$20,654  
City of Avenal-OTS, Click It or Ticket grant, \$14,555  
City of Avenal-OTS, DUI Checkpoints, \$7,309

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*"California Consulting works hard to represent their clients. It is their hard work ethic, responsiveness, and attention to detail that has made them so successful at securing funding for clients. I recommend them without hesitation."*

*Mayor Dennis Donahue,  
City of Salinas*

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### Lobbying Success

SB 716 - California Consulting's lobbying team worked successfully with COG's and key policymakers at the State Capitol to help amend SB 716. The amendments allow non-urban counties and cities to continue their use of Local Transportation Funds for streets and roads maintenance while fully addressing the unmet transit needs of their communities. After numerous meetings, conference calls, and trips to the State Capitol this important bill was successfully amended.

We wish to thank the San Joaquin COG, Senator Wolk and her staff, Senator Lowenthal and his staff and others for working diligently with our office to bring about these amendments. Of particulate note, several State Legislators including Senate Majority Leader Florez, Senator Cogdill, and Assemblymembers Arambula, Galgiani, Gilmore, and Villines should be commended for their hard work on this issue. In light of the new amendments several cities and COG's that were previously strongly opposed to SB 716 have now adopted "neutral" positions on the legislation.

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*"We are very pleased we hired California Consulting, LLC. They have proven themselves time and time again and their relationships in Sacramento are outstanding. California Consulting can open the doors and effectively get things done in Sacramento and their team is very highly regarded by top Capitol policymakers."*

*Mayor Trinidad Rodriguez  
Chairman, Fresno Council of Governments (COG) composed of all 15 cities in Fresno County and County of Fresno*

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## Lobbying Success Continued

*Continued from page 1*

SB 375 - California Consulting has been engaged in the SB 375 issue for a long time. SB 375 requires each regional Metropolitan Planning Organization to develop a plan for achieving greenhouse gas emission reduction targets from cars and light trucks. There is money in the budget for implementation of SB 375 and California Consulting has been and will continue to be involved in the process for distribution of these dollars.

Water - We continue to be involved in the water issue that has consumed much of the Legislature's time over the last few months. No fewer than 5 Water bond bills were discussed and hotly debated during the recently concluded Legislative session. SB 3 (Wolk), SB 1 (Simitian), AB 1 (Huffman), SB 2 (Pavley), and AB 2 (Feuer/Huffman) all were introduced and discussed at various levels. As well, a working group was formed of Senators and Assemblymembers from both political parties. An agreement on the water issue was not reached.

There continues to be discussion about a potential "special session" on Water where legislators would be called back to the State Capitol to deal exclusively with this important issue. California Consulting will continue to monitor and advocate aggressively for the Valley and State's water needs.

Through California Consulting's regular meetings with State Legislators, the Governor's office, Cal-Trans and other key State agencies in Sacramento we are able to stay on the cutting edge of information coming out of the State capitol.

## New Clients

California Consulting continues to grow as more and more public and private agencies are pursuing competitive federal and state dollars. Now more than ever is the best time to aggressively pursue securing additional resources for public and private entities.

Over the last several months California Consulting has gained 19 new clients, an unprecedented level of growth. This growth has made us the fastest growing company of our kind in California.

In September, we are pleased to announce three new clients. We welcome the Santa Nella County Water District, Creative Bus Sales and Adventists Health as new clients for the month of September for California Consulting. We are grateful that over 50 public and private agencies are clients of California Consulting.

We appreciate the confidence you have shown in our team and will continue to meet and exceed your expectations through our hard work and dedication.

## Prop 84 is now available

The much anticipated parks and recreation Prop. 84 grant application is out and available. The application is due March 1, 2010. Our team has been reviewing the guidelines for months and has held more than a half dozen meetings in Sacramento with State Parks and Recreation staff members regarding this issue in the last 6 months. If you are currently a client of California Consulting, please contact us asap if you would like us to apply for Prop. 84 for your parks and recreation needs. If you are not a current client, feel free to contact us to discuss our services.

## Over \$1 Billion Secured for Clients

To date, California Consulting, LLC has secured in excess of \$1 billion for our clients. The grand total of State and Federal monies secured for our clients through state lobbying and competitive Federal and State grant writing is \$1,342,500,000.

## Website

Be sure to check out our newly updated web site:

[www.californiaconsulting.org](http://www.californiaconsulting.org)

## CALIFORNIA CONSULTING LINKS

CALIFORNIA CONSULTING, LLC ON LinkedIn.com AND facebook.com

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